
Arye Lev Ben Harav

VP Business Development, Criterion Capital LLC

Education

Computer Science, Central
New England College,
Worcester, MA

B.S., Business Administration,
Tel Aviv University School of
Business Management, Tel
Aviv, Israel

Professional Credentials

- Experienced business development, recruiting and human resources professional
- Core competencies include:
 - o Sales and marketing
 - o Business management
 - o Business and sales processes
 - o Recruiting, hiring and outplacement
 - o Human resources
 - o Negotiations
 - o State and Federal compliance
 - o OSHA compliance

Professional Experience

CRITERION CAPITAL LLC – West Orange, NJ **2009-Present**
VP Business Development.

Investment-banking and management consulting firm with offices in New Jersey and Georgia, specializing in M&A, corporate strategy development, capital restructuring, financial consulting and taking companies public. Responsibilities include contacting, meeting with and collaborating with business owners to ascertain their funding needs; selection and processing of inbound executive summaries, business plans and PPMs for suitability and allocation to the appropriate private equity sources, including funds, commercial banks, investment banks and M&A advisors.

BEN HARAV.COM – West Orange, NJ **2009-Present**
Law Partner Recruiter.

Responsible for start-up of law partner recruiting practice. Manage a “perm full desk” and work with other team members placing law partners and associates.

HUDSON HIGHLAND GROUP – New York, NY **2008-2009**
Law Partner Recruiter.

Responsible for start-up of law partner recruiting practice. Mentored and trained team members in New York office and across the country. Managed a “perm full desk” and worked with other team members placing partners and associates.

MRI – Boston, MA **2005-2007**
Legal Recruiter.

Ranked #1 in the MRI network of 1100 offices and 15,000 recruiters. Responsible for building a Perm Legal recruiting team from zero to the #1 Legal Desk in the MRI network in under 16 months.

Arye Lev Ben Harav (continued)

LCI - Lexington/Arlington, MA **1986-2006**

Founder and President, Sales and Marketing Director

A Massachusetts corporation, Lifetime Commerce Inc. (LCI) expedited business processes for photography, construction and real estate businesses.

TELCON DIAMOND CUTTING TOOLS - Tiberias, Israel **1981-1986**

Sales and Production Manager

Responsible for employee performance, production of diamond tipped cutting tools and sales to heavy industry using EDM and conventional machining processes.

GULF PETROLEUM - Massachusetts **1977-1981**

District Sales Manager

Responsible for twelve retail stores and operations with over 100 employees.

ISRAEL DEFENSE FORCES - Israel **1971-1974**

Sergeant Major

Intelligence Corps.

Selected Professional Licenses

- Licenses Real Estate Agent, National Association of Realtors
- Licensed Emergency Radio Volunteer, FCC
- Notary Public - Massachusetts, New Jersey, New York

Language Fluencies

- English
- Hebrew
- Arabic
- German
- French
- Italian